

IFS for Transmission & Distribution

Introduction & Overview



Who We Are

A leading provider of enterprise software for the **utility industry, from the board room to the meter.** Trusted by some of the **world's most powerful organizations.**

Who We Are

90+ Countries

€1+ Billion Revenue 2023

3x Growth vs Market Average

Who We Work With



Proven track record within key utility sectors:

Traditional Generation

Renewables

Transmission & Distribution

Water & Wastewater

Natural Gas

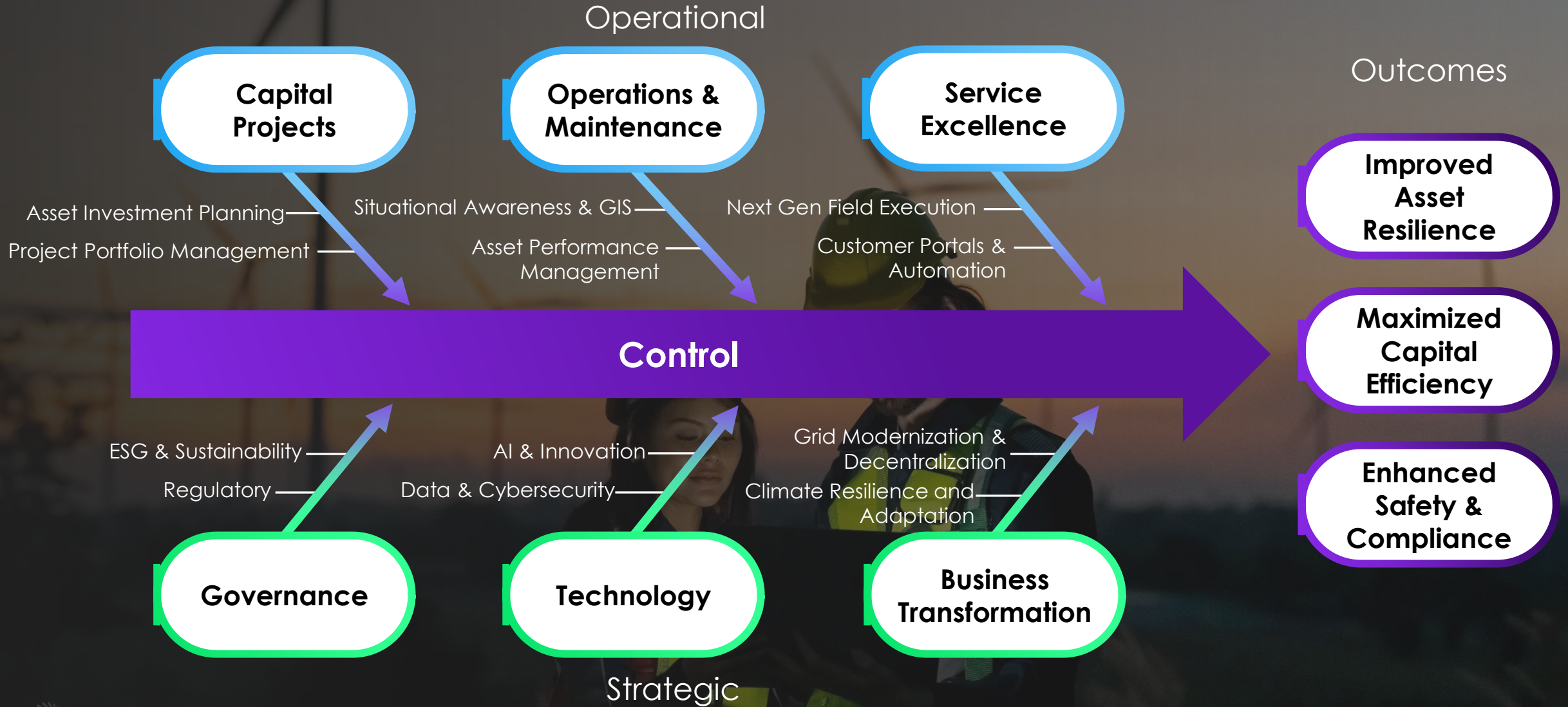


What We Do

Deliver Greater **Control** – enabling improved asset resilience, maximized capital efficiency and enhanced safety and compliance.

On a platform that supports the **complete asset lifecycle**.

What We Do



What We Offer

Utilities (T&D) Capability Map

Business Processes

Marketing & Sales

Customer Support

Operations

Resource Scheduling

Service Delivery

Infrastructure New/Refurb

Solution Capabilities

Business Intelligence

Financials

General Ledger
Sales Ledger
Purchase Ledger
Cash Flow
Fixed Assets
Budget Management
Cost Control
Consolidated Accounts

Project Lifecycle Management

Project Planning
Project Templates
Estimating
WBS/CBS
Resource Planning
Resource Allocation
Workflow & Action Lists

MSP Integration
Budgeting & Forecasting
Cost Control
Time & Expenses
Procurement
Material Planning
Progress
Document Deliverables
Primavera Integration

Asset Management

Scheduled, Reactive & Predictive Maintenance
Inspections
Asset Data Management
Serialized & Non-Serialized
Linear Assets
Compatible Unit/Asset
Design

FMECA / RCM
Permits & Isolation Management
Mobile Inventory Management

Health, Safety & Incident Management

Strategic Long Term Asset Planning

Document Management

Crew & Contractor Management

Damage Assessment / Outage Restoration

Human Resources & Payroll

Vegetation Management

Customer Communications

Meter / Customer Services

Resource Planning & Optimization

CIS / OMS / GIS / EAM / WAM Integration

ESM / ITSM

What We Offer

IFS Composable Architecture

One Common Platform

One User Experience

Modular

Configurable

Extendable



ERP

EAM

FSM

ESM

The Impact We Make

Enhanced Operational Efficiency



Increased Asset Uptime



Improved Data-Driven Decision Making



Increased Worker & Community Safety



Enhanced Customer Satisfaction



The Impact We Make

Travel Time Reductions

-35%

- Dynamic Scheduling to improve optimisation
- Street-Level Routing to ensure minimal travel time
- Grouping of Jobs at Same Location to help efficient working
- Real-Time Traffic Navigation to prevent delays

Improved Planning Proficiency

+50%

- Asset Investment Planning
- Project Portfolio Management
- Supply Chain Management to support first time fix rates
- Financial Controls

Better SLA Compliance

+81%

- Self-Service or CSR Enabled Appointment Booking
- Automated Appointment Confirmation, Reminders, Tech is On Their Way Notifications
- Appointments Prioritized by Dynamic Scheduling Engine

Average Cost Per Job

-76%

- Work Assigned Based on Qualifications and Cost
- Grouping of Jobs at Same Location
- Nearby Orders Self-Assignment
- Remote Worker Assist (VR/AR)

Increased First-Time-Fix Rate

+10%

- Order History
- Order Attachments
- Smart Workflows
- Host Enquiry

How We Deliver Outcomes Together

Collaborative Engagement

Discover to Value

We work closely to develop a mutual understanding of your **business objectives** and vision for change, identifying key **challenges** and **opportunities**.

- Improve Operational Efficiency
- Reduce Technical Debt
- Efficiently Prioritize Goals
- Increase Customer Satisfaction
- Increase Employee Satisfaction
- Enhance Workplace Safety
- Reduce Carbon Footprint
- Plan Sustainable Growth

Scope to Value

We refine the **scope** to strategically focus on delivering areas of maximum **value** early, ensuring the project delivers fast and where it matters most.

- Worker Efficiency
- Enhanced Data Capture
- Automated Error Checking
- Utilizing Modern Technology
- Repeatable, Predictable Processes
- Enhanced Visibility for your Workforce
- Historical Data Reporting

Run to Value

We remain your strategic partner, by continually tracking **value** while adapting your solution to capitalize on the latest **innovations** and your **evolving business requirements**.

- **KPIs**
 - Improving Resource Utilization
 - Reducing Operational Costs
 - Workforce Productivity Enhancements
- **Trends**
 - Improving operational efficiency
 - Increasing customer satisfaction
 - Introducing AI capabilities
 - Sustainability Reporting

Key Takeaways

Software built for **Transmission & Distribution**
with a proven track record

Delivering greater **control** on a platform that
supports the **complete asset lifecycle**

While Maximising **Business Value**